

Witamy!

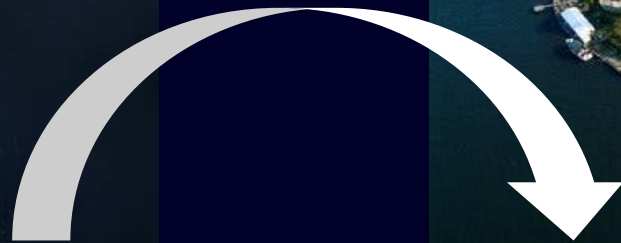
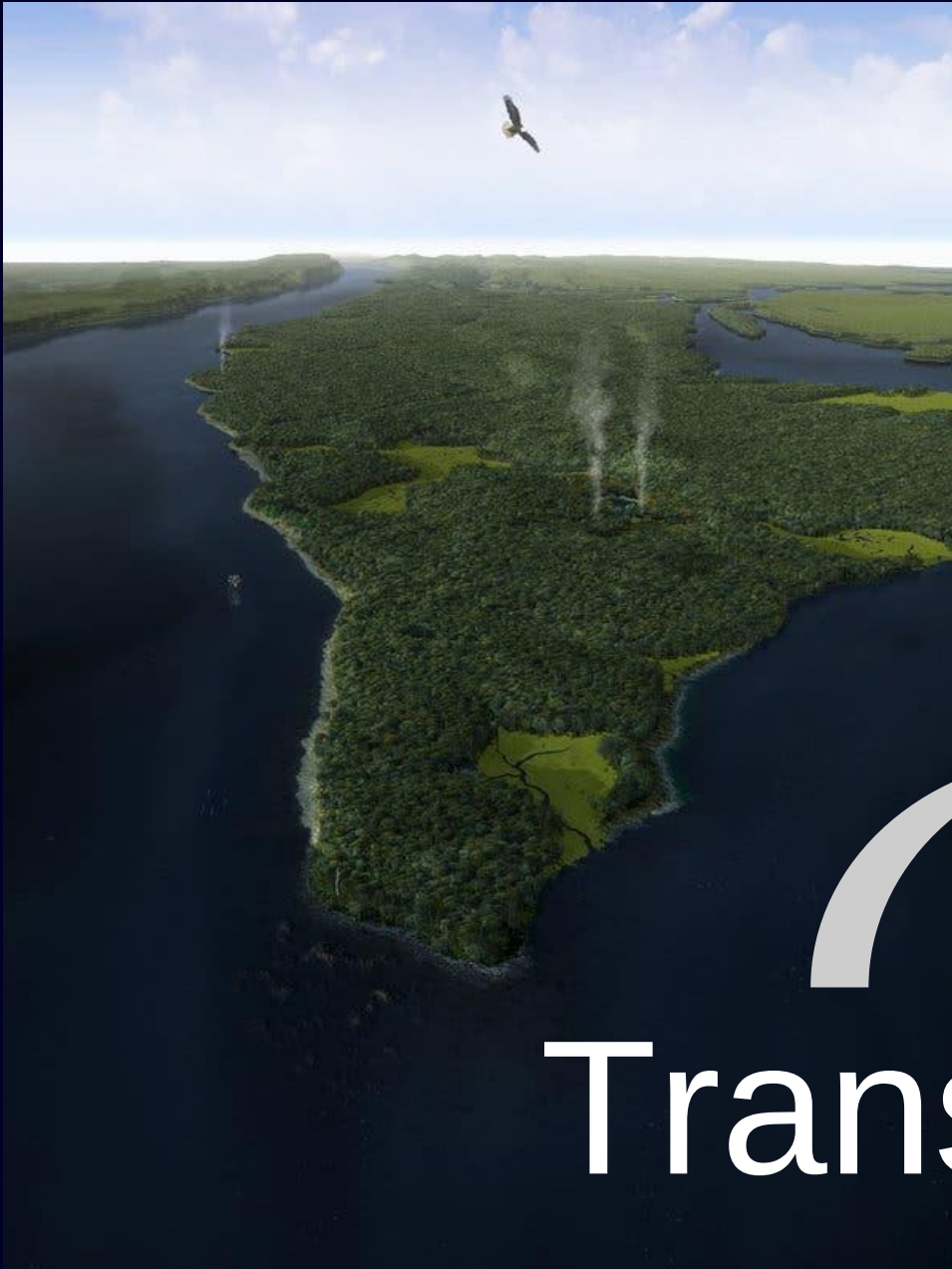


Siemens eXplore

cyfrowe wątki dostosowane do branży

Piotr Kubiak,
Siemens DISW
Toruń, 27 maja 2025

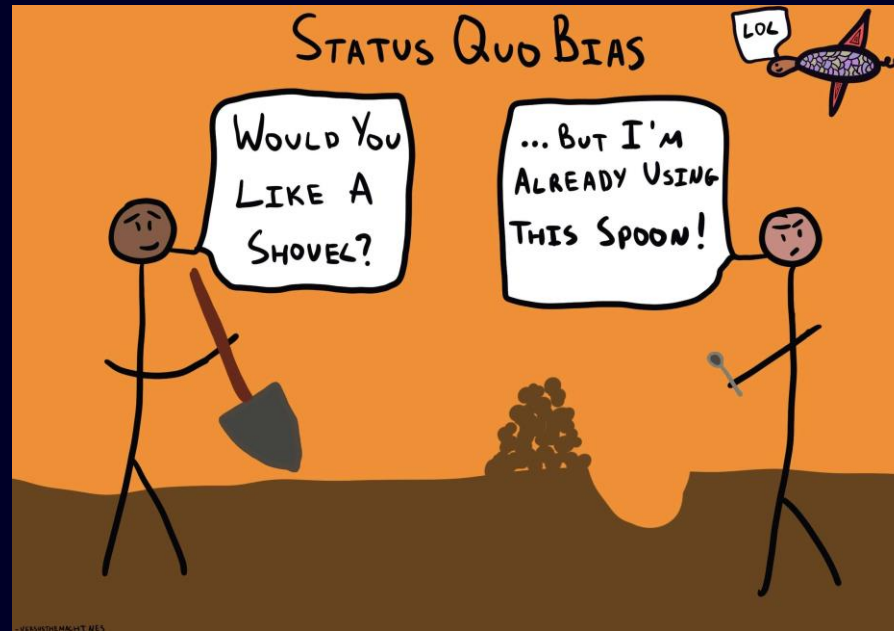




Transformacja

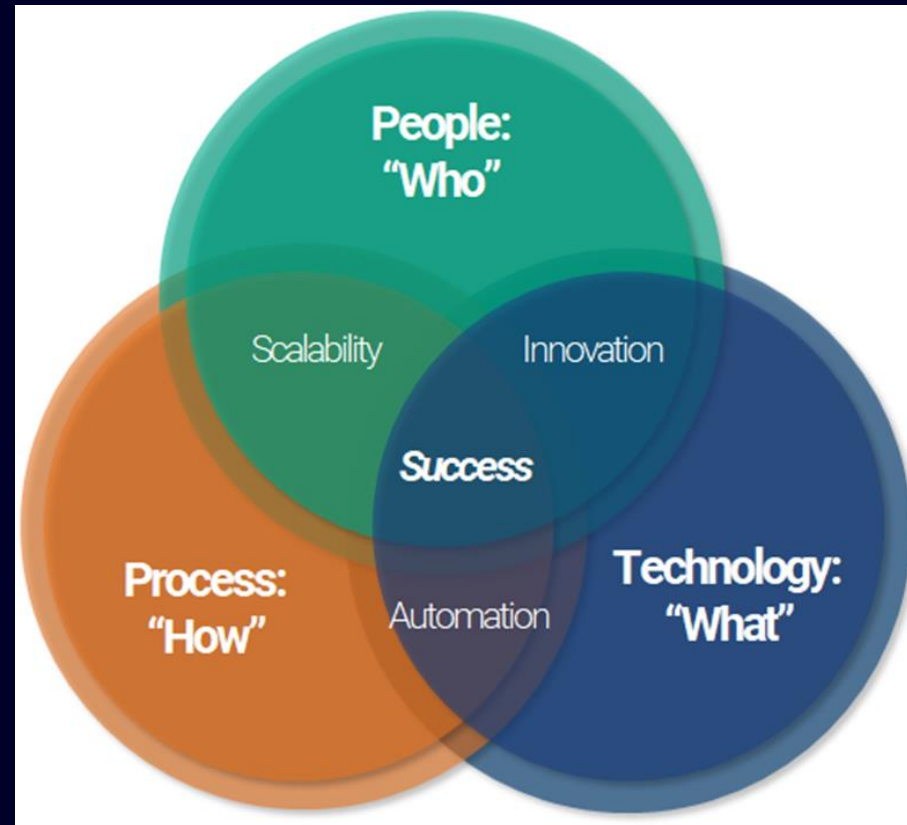
Największy konkurent ...

WSPÓLNY ?



70% osób nie wierzy w sukces

Elementy braku wiary w sukces...



DOŚWIADCZENIE/PRAKTYKA BIZNESOWA

WYZWANIA

PRODUKTYWNOŚĆ

WYDAJNOŚĆ

AKTUALNE DANE

ROZWIĄZANIA

KONCEPCJA

FORMALNY
ZAKRES

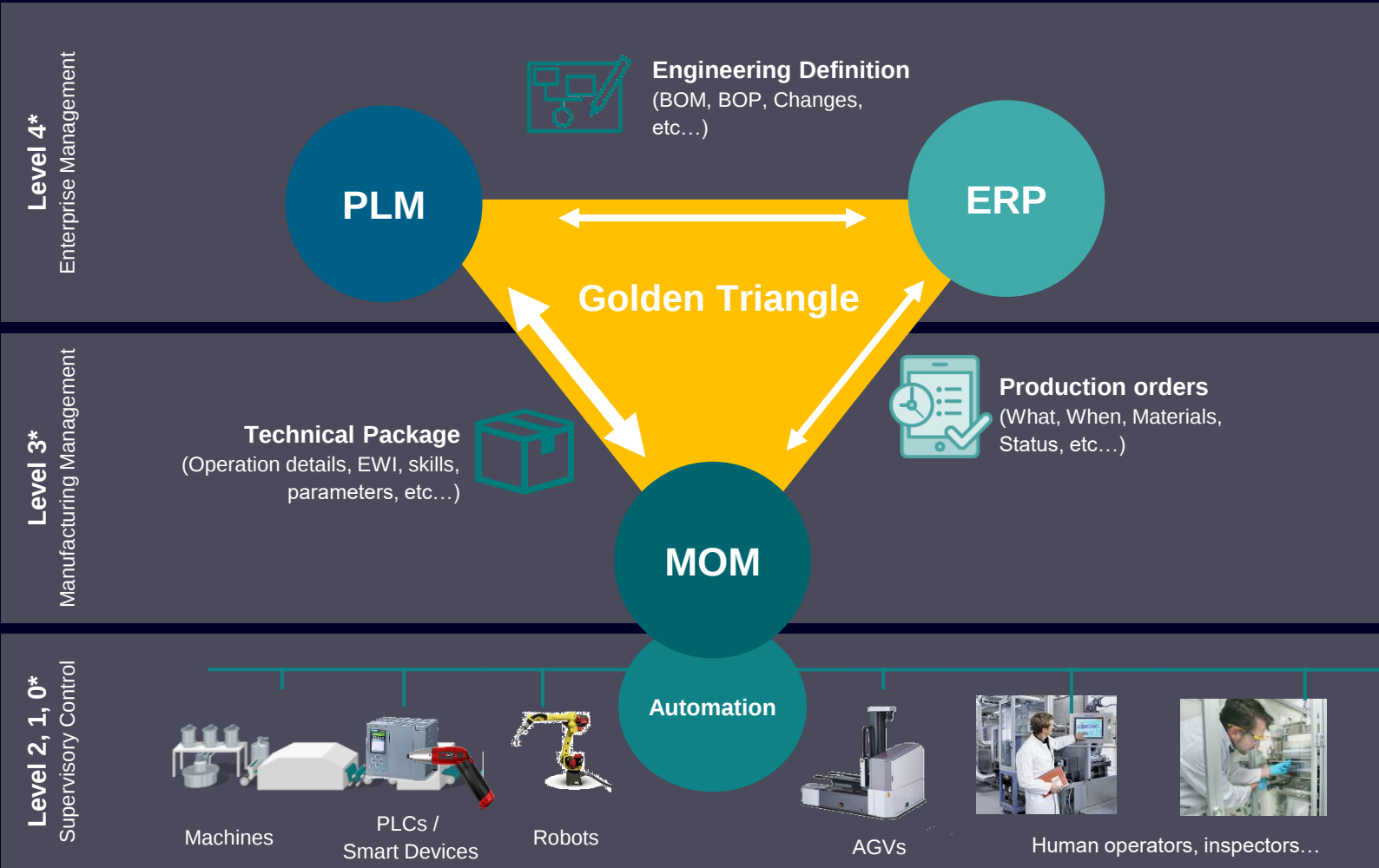
WDROŻENIE

ADAPTACJA

Koncepcja „Golden Triangle”

The Closed Loop Manufacturing “Golden Triangle” interconnects PLM, ERP and MOM (MES) of the Digital Enterprise to establish a continuous Digital Thread from the Virtual to the Real World

Enable flexible, traceable and repeatable production execution, with continuous knowledge capture.



* Enterprise-Control System Integration Model according to ISA-95 standard

Solution Link

Solutionlink

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Kubiak, Piotr (DI SW GS CS EU CEE PL-CZ)

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Aerospace & Defense



Consumer Products & Retail



Industrial Machinery & Heavy Equipment



Energy & Utilities



Medical Devices & Pharmaceuticals

Solution Domains



Product Lifecycle Management



Performance Engineering



Quality Management



Program Management



Systems Engineering



Requirements & Verification Management

Product Portfolio



Teamcenter



NX



Tecnomatix



Opcenter



Northstar



Cloud Services

Business Domains - Discrete



Product Design



Production planning



Production Engineering



Production Execution



Services

Business Domains - Process



Product Design



Process and Plant Design



Engineering



Operation



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Keywords...Catalog TypeIndustry Standard1xSectorSegmentCampaignSolution DomainLanguageMore Filters...

eXplore Battery (2505)

eXplore Electronics (2505)

eXplore Pharma (2503)

eXplore Industrial Machinery (2503)

eXplore Electronics (2503)

eXplore Energy & Utilities (2502)

eXplore Medical Device (2501)

eXplore Consumer Packaged Goods (2412)

eXplore Battery (2501)

eXplore Aerospace and Defense (2412)

eXplore Pharma (2411)

eXplore Industrial Machinery (2411)

eXplore Medical Device Xcelerator (2410)

eXplore Consumer Packaged Goods (2409)

eXplore Energy & Utilities (2409)

eXplore Auto (2406)

eXplore Semiconductor (2405)

eXplore Semiconductor (2402)

eXplore Auto (2303)

eXplore Aerospace and Defense (2311)

eXplore Marine (2403)

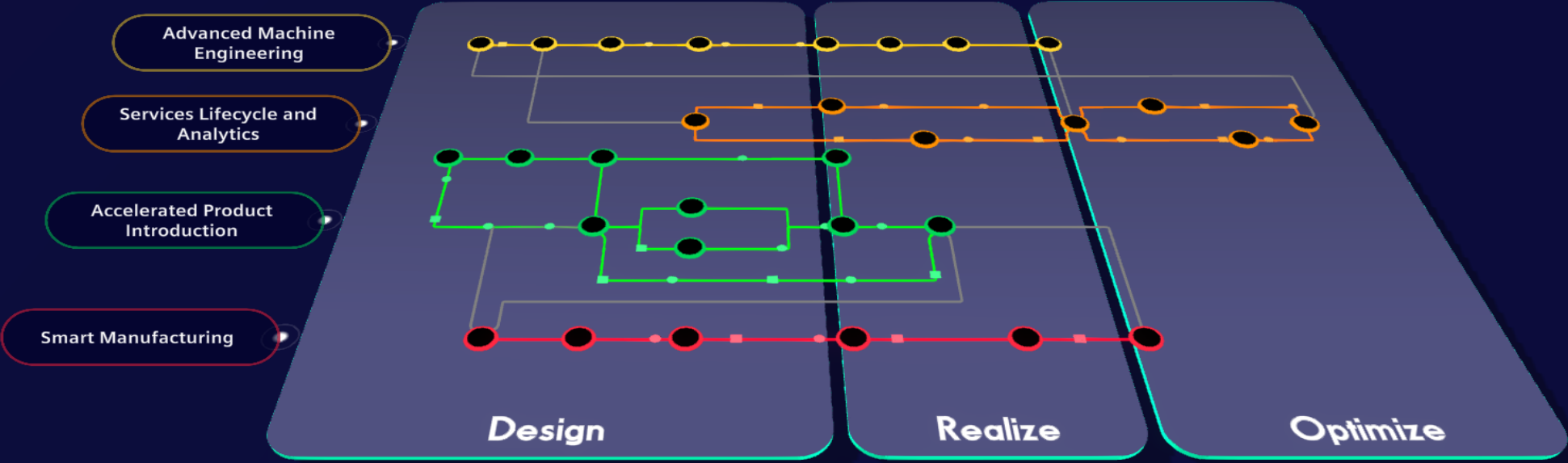
eXplore Heavy Equipment

eXplore - Digital Threads

 eXplore Industrial Machinery (2503)

SIEMENS

 Digital threads >

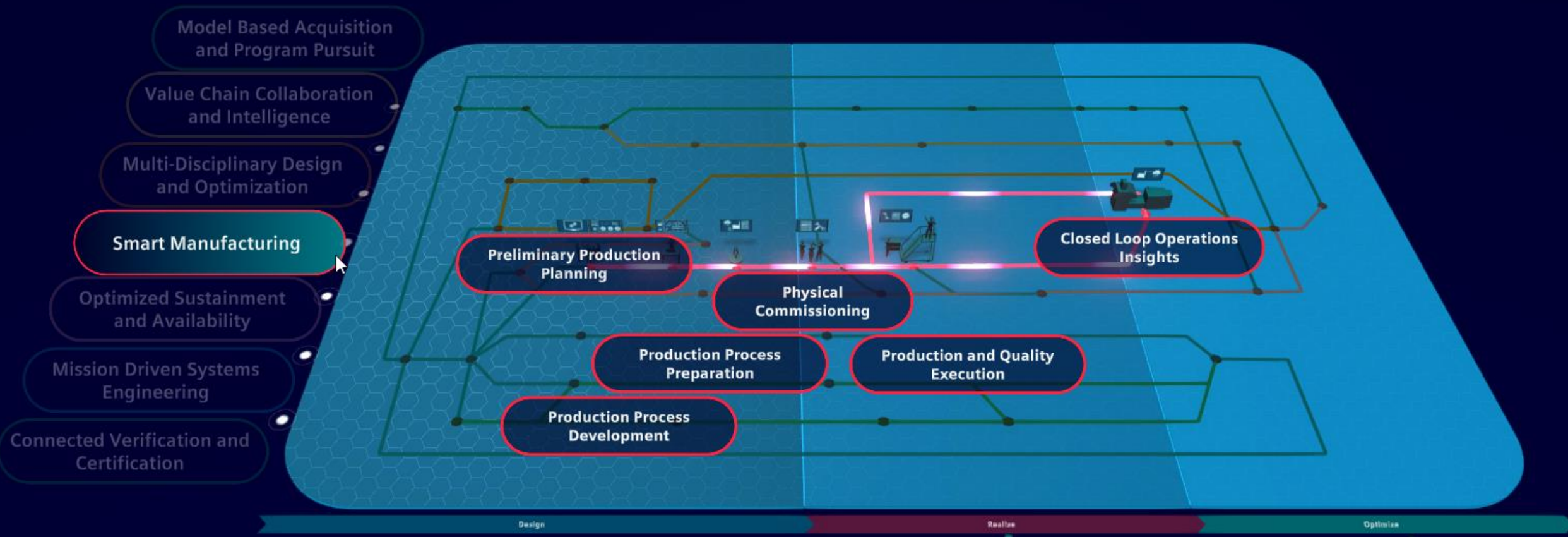


 Pick a Thread 



eXplore - Digital Thread Smart Manufacturing



eXplore – video

Solutionlink

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Sokolewicz, Jakub (DI SW GS CS EU CEE PRS)

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More Filters...

A 3D rendering of a cylindrical battery with a glowing blue and orange internal structure.

eXplore Battery (2505)

A 3D rendering of a complex electronic system with various components and connections.

eXplore Electronics (2505)

A close-up of a person wearing a blue surgical cap and mask, looking at a device.

eXplore Pharma (2503)

A 3D rendering of a complex industrial machinery system with various components and connections.

eXplore Industrial Machinery (2503)

A close-up of a person wearing gloves, holding a green electronic circuit board.

eXplore Electronics (2503)

A 3D rendering of a complex energy system with various components and connections.

eXplore Energy & Utilities (2502)

A close-up of a person wearing a blue surgical cap and mask, looking at a device.

eXplore Medical Device (2501)

A close-up of a person wearing a blue surgical cap and mask, looking at a device.

eXplore Consumer Packaged Goods (2412)

A 3D rendering of a cylindrical battery with a glowing blue and orange internal structure.

eXplore Battery (2505)

A 3D rendering of a complex electronic system with various components and connections.

eXplore Electronics (2505)

A close-up of a person wearing a blue surgical cap and mask, looking at a device.

eXplore Pharma (2503)

A 3D rendering of a complex industrial machinery system with various components and connections.

eXplore Industrial Machinery (2503)

Budowa planu transformacji cyfrowej

Kolejność działań

Dlaczego Klient wymaga cyfryzacji?
Co cyfryzacja oznacza dla Klienta?
Jak Klient powinien podejść do cyfryzacji?

Wykonanie planu cyfryzacji
poprzez implementację
krok po kroku

Digital Potential Analysis

- Przegląd domen wspieranych przez Siemens w ramach Digital Enterprise
- Wprowadzenie w zakres obszarów rozwiązań
- Wstępny zarys możliwego rozwiązania

Scoping Workshop (Seria spotkań)

- Identyfikacja potrzeb biznesowych
- Budowa konsensusu co do potrzeb
- Uzgodnienie planu działań oraz korzyści biznesowych
- Wstępne oszacowanie nakładu finansowego dla rozwiązania

VSR - Warsztaty poszerzone (kilka dni)

- Dla każdego z priorytetów: weryfikacja Solution, analiza wpływu, kwantyfikacja korzyści

DLACZEGO?: Korzyści biznesowe. **Value Map**
CO?: Zakres funkcjonalny. **Big Block Diagram**
JAK?: Ustalanie priorytetów. **Business prioritization.**

Prezentacja dla Zarządu
Decyzja o inwestycji

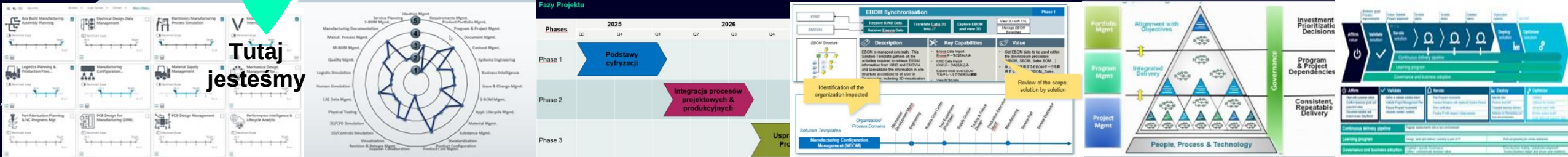
Management Go / No-go

Management Go / No-go

Oferta na wdrożenie

- Wybór technologii i partnerów
- Uzyskanie poparcia interesariuszy
- Definicja projektu i plan zasobów

Tutaj
jesteśmy



Thank you 😊

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